2018 Candidate Questionnaire

Through this questionnaire we’re offering candidates the opportunity to reach our vital constituency and let them know how you would partner with them to advance policies that would strengthen Maine. Our goal is to promote an educated and enthusiastic nonprofit community that votes.

Did you know that nonprofits:

- **Employ 1 in 6 workers** in Maine.
- **Contribute approximately $11 billion per year** to the economy through wages paid, retail and wholesale sales, and professional services contracted.
- **Pay $4.3 billion annually in wages**, which translates to approximately **$264 million in personal income tax revenue**.
- **Mobilize 345,000 volunteers each year** to improve communities.

Thank you for taking the time to reflect on your experience with Maine’s nonprofit sector.

You may submit your responses as follows:

- Via email to: jgray@nonprofitmaine.org
- Via mail to: Jenn Burns Gray  
  Maine Association of Nonprofits  
  565 Congress Street, Suite 301  
  Portland, ME 04101

Once we receive your response, your answers will be posted on our website at NonprofitMaine.org/2018candidates.

**Name:** Jayne Crosby Giles  
**Office Running For:** (Please X)  
[ ] U.S. Senate  [ ] U.S. House  [X] State Senate  [ ] State House  
**District:** 11 which includes 26 municipalities in Waldo County

**1. Please describe your personal and professional experiences with nonprofit organizations.**  
I have volunteered and worked with nonprofits throughout my 30+ year professional career. I have served as a member or director on many nonprofit Boards. These include both local and statewide organizations.

My nonprofit experience also includes being an employee and, more recently, consultant. Following a 30-year banking career, I became the CEO of MaineStream Finance, a nonprofit Community Development Financial Institution (CDFI), subsidiary of Penquis,
MaineStream’s mission is to help low and moderate-income individuals and families seeking financial assistance. The services include: mortgage loans, mortgage financial counseling, financial capability/asset building, and micro business lending.

Additionally, I served as the Interim Executive Director and then Development Officer for Broadreach Family & Community Services. Broadreach provides community-based family services in midcoast Maine. These services include: Early Childhood Education, Prevention, Youthlinks after-school program, and Behavioral and Mental Health programs.

Today, I work as an independent consultant, Giles Consulting. This is my own business in which I provide financial and development services to nonprofits with an emphasis on economic-development organizations.

The following lists several of the nonprofit organizations for which I currently serve or have served as a Board Member or Director:

CURRENT
- Belfast Rotary Club, Youth Exchange Chair
- Coastal Healthcare Community Advisory Committee (affiliated with Maine Health and Waldo County General Hospital)
- Maine Association of Nonprofits (MANP), Advocacy Committee Chair
- Northeast Delta Dental of Maine
- Waldo County YMCA, past Chief Volunteer Officer

PAST
- Abnaki Girl Scout Council
- Belfast Chamber of Commerce, Past President
- Big Brothers/Big Sisters of Kennebec County, Past President
- Broadreach Family & Community Services
- Eastern Maine Development Corporation (EMDC) Loan Committee
- Finance Authority of Maine (FAME), past Chair and Vice-Chair
- United Mid-Coast Charities
- United Way of Eastern Maine
- Waldo County General Hospital

2. Please provide specific ways in which, if elected, you would partner with the nonprofit sector to advance policies that strengthen Maine.
My past nonprofit experience helps me to better understand the challenges facing most organizations. I am strongly committed to supporting and advancing the nonprofit sector in Maine. I believe that advocacy, education, and collaboration are essential for the sector to remain strong.

I will support public policies that further encourage the vital mission work of Maine’s nonprofits. These include:

1) Appropriate funding levels at DHHS for social services
2) Tax policies that encourage private investment into the sector for future needs
3) A healthy economy that allows for growth across all business and nonprofit sectors
4) A plan and vision to support sustainable nonprofit growth.

In my own “neighborhood” of Waldo County, we live in an area rich in natural resources, culture, and education. However, we have many residents who struggle. Waldo County is challenged by a poverty rate that is 14% higher than the state average. Plus, we have an aging population and an older housing stock in which 15-17% of the homes are considered substandard (without adequate plumbing and/or kitchen). Nonprofits provide essential services to many residents and our public policies need to help address these concerns.

My hope and plan is to address problems close to home and my constituents. I want to work collaboratively with other legislators reaching across the aisle to benefit all Mainers. Plus, I will support the nonprofit sector so it may continue its essential work and impact across our state.

3. What is your position on property tax exemption for Maine nonprofit property owners?
I support the existing property tax exemption laws in Maine. I do not support legislation which increases the tax burden for nonprofit organizations that own real estate. For large institutional nonprofits that own considerable amounts of real estate, such as, hospitals, colleges, and universities, I support the current PILOT methods used.
MANP is a tax-exempt nonprofit corporation under IRS code 501(c)(3) and therefore cannot endorse candidates for elected office. Our goal is to promote an educated and enthusiastic nonprofit community that votes.