Dear Friends,

Nonprofits matter. Scratch the surface of why people love Maine and you’ll find a strong network of nonprofit organizations delivering on their mission. Maine’s nonprofits protect the environment, care for our most vulnerable citizens, support arts and culture, educate our children, develop community leaders, and sustain our spirit.

Over the past 18 years, MANP has grown to become a critical resource for the tools, knowledge, and connections Maine nonprofits need to be effective and well-run. Statewide membership has grown to more than 750 organizations because, in one member’s words, “MANP is the go-to organization that is in touch with the pulse of the nonprofit world and is the best advocate for the sector.”

It is an honor to support and serve the organizations that promote the values and ideals that attract so many to our quality of life. We sincerely thank our members and supporters for their continued confidence in us.

–Jennifer Hutchins, Board President
–Scott Schnapp, Executive Director

Our mission is to strengthen the leadership, voice, and organizational effectiveness of our state’s nonprofits so that they can better enrich the quality of community and personal life in Maine.

Maine Association of Nonprofits
565 Congress Street
Portland Maine 04101
www.NonProfitMaine.org
phone: 207.871.1885
fax: 207.780.0346

Our sincere thanks to those who have made this past year a success. While great care has been given to ensure the accuracy of the information contained in this annual report, we deeply regret any omissions.

Cover photos courtesy of:
ArtVan
Good Will-Hinckley, Kevin Couture
Cultivating Community, Patryce Bak

Back cover photos courtesy of:
Ferry Beach Ecology School
Maine Adaptive Sports & Recreation
David Kris Washburn

Annual Report designed by Jodie Lapchick, Lapchick+Co.
You may have noticed MANP’s new look.

As our primary focus over the past decade has been on the expansion of programs, services and membership value, we felt this was the perfect time to align the MANP brand with the level of our services.

Our goal in doing so is to promote the work of Maine nonprofits through member photos (thanks to all of you who participated!), reflect the vibrancy of the sector with bright colors, and highlight important information about MANP and the sector through bold graphics.

In November you’ll notice MANP’s new brand in our MaineBiz ad campaign (right) and all new publications, culminating with a new website scheduled to launch in February 2013.

Enjoy!

Joining + supporting MANP is an investment in what our nonprofits deliver every day for the people, economy and future of Maine.

We help nonprofits help Maine.
Our future prosperity will depend on advancing creative solutions to address community challenges. We work to advance creative public policy supportive of Maine nonprofits and raise the awareness of the critical role of nonprofits in our society. We testified against five bills in the Maine legislature detrimental to the health of the nonprofit sector. Each bill was defeated. We proposed amendments or supplied information on three bills affecting nonprofits and provided key testimony in favor of a prompt payment bill which passed unanimously out of committee. Our “Governor’s Business Workshops Closed to Nonprofit Businesses” blog posting, which was viewed over 1,300 times, garnered several positive stories in mainstream media raising the awareness that nonprofits are a big part of Maine’s small business community. And we hosted our Annual Nonprofit Day at the State House, featuring nonprofit exhibits and sector-wide research, with record attendance by sitting lawmakers and excellent press coverage. Since its inception, 120 nonprofit members have exhibited in the Hall of Flags on Nonprofit Day. In 2013, in honor of our 10th Annual Nonprofit Day, we will expand activities to span three days.

MANP believes in the power of networks to increase collective impact and is a leader in convening people and organizations across sectors to foster collaborative approaches to pressing issues and opportunities. In partnership with diverse Maine health & human service providers, MANP promoted four administrative streamlining proposals to DHHS, which were heartily endorsed by the Commissioner and her staff. Implementation of all four recommendations has either begun or has been completed. 22 emerging
Boot Camp and Camp Finance. 30 nonprofit organizations completed the Nonprofit Effectiveness Initiative designed to strengthen performance and increase collaboration to advance shared mission. Overall more than 1,000 nonprofit staff and board members were empowered with new knowledge and skills through MANP’s education offerings across 13 Maine counties.

Moving forward, MANP will expand options for nonprofits and networks to request customized trainings, such as Board Boot Camp or SkillBuilders. MANP augments in-person learning opportunities with extensive electronic tools and support. Over 7,000 subscribers receive the resource-packed NonprofitMaine Weekly and 100,000+ unique web visitors found training, built knowledge and sought or posted jobs. Specifically, MANP educated over 3,500 website visitors about sector best practices through our publication Guiding Principles & Practices for Nonprofit Excellence. The future will bring further education program enrichments and a cleaner, simpler website with enhanced content.

leaders took part in the 2011 Food Leaders Forum for Sustainable Agriculture, strengthening the local foods movement with support from the Broadreach Fund. In 2012, we developed this program into the Sustainable Food Systems Leadership Institute, which will be launched in 2013, thanks to support from the Kendall Foundation. MANP supported Maine Network Partners in launching the Network Fellows Program to foster peer-to-peer learning. MANP also connects nonprofits and resources to increase the sector’s capacity to maintain and improve the quality of life in Maine. Over 400,000 job seekers learned about potential nonprofit employers, and more than 1,000 users accessed information about 60+ local business and consultants through our searchable Yellow Pages.
MANP has one of the highest retention rates in the country for state nonprofit associations, retaining 92% of our members.
Thank you for helping defeat a bill that would have clearly had a negative impact on our ability to support people with disabilities, and for your support, consultation, and advice throughout this process.”

–Executive Director, MANP Member Organization
425 new Maine nonprofits joined last year

Over 750 Members

Four Directions Development Corporation
Fran and Otto Walter Foundation
Frances Perkins Center
Francis Small Heritage Trust
Franco American Heritage Center
Franklin Community Health Network
Franklin County Animal Shelter
Franklin County Children’s Task Force
Frannie Peabody Center
Freeport Child Care Services
Freeport Community Improvement Association
Freeport Community Players
Freeport Community Services, Inc.
Freeport Conservation Trust
Frenchman Bay Conservancy
Friends Camp
Friends in Action
Friends of Acadia
Friends of Casco Bay
Friends of Feral Felines
Friends of Maine Seabird Islands
Friends of Merrymeeting Bay
Friends of Midcoast Maine
Friends of Richardson
Friends of Seguin Island
Friends of St. Lawrence Church
Friends of the Boat School
Friends of the Cobbossee Watershed
Friends of the Eastern Promenade
Friends of the Maine State Museum
Friends of the South Berwick Library
Friends of Wilson Pond Area
Friends School of Portland
The Fur Cultural Revival
Gakondo
Ganderia Middle School
Gedakina, Inc.
Genesis Community Loan Fund
Georges River Land Trust
Georgetown Historical Society
Gibbs Library

Good Neighbors, Inc.
Good Samaritan Agency
Good Shepherd Food-Bank
Good Will-Hinckley
Goodwill Industries of Northern New England
Gorham Arts Alliance
Great Pond Mountain Conservation Trust
Great Schools Partnership
Great Works Regional Land Trust
Greater Androscoggin Humane Society
Greater Eastport Ecumenical Churches Assn.
Greater Lovell Land Trust
Greater Old Town Communities That Care
Greater Portland Landmarks
Group Main Stream
GrowSmart Maine
Guilford Economic Partnership
Habitat For Humanity/7 Rivers Maine
Habitat for Humanity of Greater Bangor
Habitat for Humanity of Greater Portland
Harbor Family Services
Hardy Girls Healthy Women
Harpwell Heritage Land Trust
Healthcare Charities
Healthy Acadia
Healthy Androscoggin
Healthy Communities of the Capital Area
Healthy Oxford Hills
Healthy Smiles for ME, Inc.
Heart of Biddeford
Heritage Radio Society Inc
Herring Gut Learning Center
Holden Land Trust
Holocaust and Human Rights Center of Maine
Home Care & Hospice Alliance of Maine
Home Care for Maine
Home Counselors Inc.
Homeless Animal Rescue Team of Maine
Homes of Revival, Inc.
Hope Association
Hope Haven Gospel Mission
Horse and Rider Connection
Hospice of Southern Maine

Healthy Community Coalition
Healthy Island Project

Our membership grew by

Healthy Community Coalition 14% with 138 new Maine nonprofits joining last year
Hospice Volunteers of Hancock County
Hospice Volunteers of Somerset County, Inc.
Hospice Volunteers of Waldo County
Hospice Volunteers of Waterville Area
The Housing Foundation
The Housing Partnership
How About Now?
Humane Society of the US – Maine
Humboldt Field Research Institute
Husson University
Hyde Schools
Idealware
Immigrant Legal Advocacy Project
Independence Association
Independent Home Resources
Information Technology Exchange

<table>
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<tr>
<th>Hospice Montessori School</th>
<th>Kennebec Valley Art Association</th>
<th>Kennebec Valley Community Action Program</th>
<th>Kennebunk Land Trust</th>
<th>Kennebunkport Conservation Trust</th>
<th>Kennebunkport Historical Society</th>
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97% of our 750+ members would recommend MANP to other nonprofits

KIDS Consortium
Kids First Center
Kids Free to Grow
Kieve-Wavus Education Inc.
Kittery Land Trust
Kennebec Behavioral Health
Kennebec Behavioral Health
Kennebec Behavioral Health
Kennebec Historical Society
Kennebec Land Trust

Landmark Human Resources
League of Women Voters of Maine
LEAP, Inc.
Learning Disabilities Association of Maine
LearningWorks
Legal Services for the Elderly
Lewiston Education Fund
The LifeFlight Foundation
Lifesprings, Inc.
Lincolnville Historical Society
Literacy Volunteers – Waterville Area Affiliate
Literacy Volunteers of Aroostook County
Literacy Volunteers of Bangor
Literacy Volunteers of Franklin & Somerset Counties
Literacy Volunteers of Greater Augusta
Literacy Volunteers of Greater Saco-Biddeford
Literacy Volunteers of Greater Sanford
Literacy Volunteers of Maine
Long Term Care Ombudsman Program
Loon Echo Land Trust
Lost Fishermen’s Memorial Association
Lucid Stage
Mabel Wadsworth Women’s Health Center
Mahoosuc Arts Council
Mahoosuc Land Trust
Maine 4-H Foundation
Maine Adaptive Sports & Recreation
MANP takes a load off our shoulders in a variety of ways. Our annual dues is money well spent and we consider MANP a vital partner in our ability to advance our mission and implement our programs.”

—Executive Director, MANP Member Organization
Over 750 Members
Strong

PHOTO COURTESY OF mainE CHildREn’S HOmE FOR liTTlE wandERERS

Mano en Mano | Hand in Hand
MAPS
March of Dimes – Maine Chapter

Our Maine Nonprofit JOB BOARD had over 236K page views!

Marginal Way Preservation Fund
Marine Environmental Research Institute
Martin’s Point Health Care
Mayo Street Arts
McLaughlin Garden
Medical Care Development
Medomak Valley Land Trust
Mercy Hospital
Merryspring, Inc.
Methodist Conference Home
Mid Coast Hunger Prevention Program
Midcoast Magnet
Midcoast Senior College
Mid-Maine Homeless Shelter
Milestone Foundation
Money Management International

Morrison Center
Motivational Services
Motorcycle Rider Education of Maine
Mount Desert Island Biological Laboratory
Mount Desert Island Marathon
Mount Desert Land & Garden Preserve
Mount Desert Nursery School
Mount Desert Nursing Association
MSAD #22 Education Foundation
Munjoy Hill Neighborhood Organization
Museum L-A

The Nasreen and Alam Sher Foundation
Nathan & Henry B. Cleaves Law Library
National Alliance on Mental Illness Maine
National Association of Social Workers
National Council of Nonprofits
National Legislative Association on Prescription Drug Prices
National Multiple Sclerosis Society, Greater New England Chapter
Natural Resources Council of Maine
The Nature Conservancy
Nature Trust of New Brunswick

The Neighborhood House Club
New Beginnings
New England Museum of Telephony
New England School of Metalwork
New Hampshire Center for Nonprofits
New Hope for Women
New Hope Hospice, Inc.
Newforest Institute
The Next Step Domestic Violence Project
NFI North, Inc.
North Haven Arts & Enrichment
North Haven Conservation Partners
Northeast Harbor Library
Northeast Occupational Exchange
Northern Maine Development Commission
Northern New England Housing Investment Fund
Norway Downtown
Norway Paris Community Television, Inc.
Nuba Community of Maine

O

O.H.I.

OBSCURA
Ocean Park Association
Oceanside Conservation Trust of Casco Bay
Odamogan Living History Museum
Old Town Museum

Maine Public Broadcasting Network
Maine Public Health Association
Maine Quality Counts
Maine Reads
Maine Resource Recovery Association
Maine Rivers
Maine Robotics
Maine Rural Partners
Maine SAFE
Maine School of Science and Mathematics Foundation
The Maine Sea Coast Mission
Maine Space Grant Consortium
Maine Summer Camps
Maine Sustainable Agriculture Society
Maine Volunteer Lake Monitoring Program
Maine Wilderness Watershed Trust
Maine Women’s Fund
Maine Women’s Policy Center
Maine Writers & Publishers Alliance
Mainely Healthy Mouths Inc
Mainelyme
Maine’s Paper & Heritage Museum
MaineShare
MaineStageShakespeare
MaineTeenTalk.org
Make-A-Wish Foundation of Maine

Our Maine Nonprofit JOB BOARD had over 236K page views!
In 2011, Maine nonprofits paid $3.5 billion in taxable wages. This contributed to the Maine economy through wages paid, retail + wholesale sales + professional services contracted.

Over 750 Members

Operation Breaking Stereotypes, Inc.
The Opportunity Alliance
Opportunity Farm for Boys & Girls
Opportunity Maine
Orono Land Trust
Orr’s Island Library
Our Town Belfast
Out! As I Want to Be
Owls Head Transportation Museum
Oxford County Mental Health Services
Oxford School Age Child Care & Preschool Program
Partnership for Environmental Technology Education
Peaks Island Children’s Workshop
Pemaquid Watershed Association
Penobscot Community Health Care
Penobscot East Resource Center
Penobscot Marine Museum
Penobscot River Restoration Trust
Penobscot Valley Senior College
Penquis Community Action Program
People Plus
Peregrine Corporation
Phippsburg Land Trust
Phoenix Academy of Maine
Physicians for Social Responsibility of Maine
Pine Tree Hospice
Pine Tree Society
The Pines
Planet Dog Foundation
Pleasant River Wildlife Foundation
Port Clyde Community Groundfish Sector
Port Resources
Portland Arts & Cultural Alliance
Prevent Medical Error
Progress Center
Project G.R.A.C.E.
Rangeley Lakes Heritage Trust
Rangeley Public Library
Rangeley Region Health and Wellness Partnership
Regional Medical Center at Lubec
Regional Transportation Program
REM
Respite Care
The Restorative Justice Project of the Midcoast
Reverb
Riding to the Top
Therapeutic Riding Center
Rippling Waters Organic Farm
River Coalition
River Valley Healthy Communities Coalition
Robbie Foundation
Robert & Patricia Switzer Foundation
Rockland District Nursing Association
Second Best Ministries
Seeds of Independence
Senator George J. Mitchell Scholarship Research Institute
Sacred Foods, Inc.
Safe and Healthy Sanford Coalition
Safe Voices
SailMaine
Salvation Army of Northern New England
Sandy Point Community Club
Sanford-Springvale Mousam Way Land Trust
Save Our Swinging Bridge.org
Scarborough Education Foundation
Scarborough Land Trust
Scarborough Public Library
Schoodic Arts for All
Seal Cove Automobile Museum
Seashore Trolley Museum
Second Best Ministries
Seeds of Independence
Senator George J. Mitchell Scholarship Research Institute
Saco Bay Trails
Saco River Jazz Ensemble
Our new partnership with GrantStation garnered 125 subscribers in its first year.

We launched Pro Bono Legal + Accounting Assistance programs as new member benefits.
Over 750 Members

United Way of York County
Unity Barn Raisers
Unity College
Unity Foundation
University of Maine Foundation
University of Maine Pulp and Paper Foundation
University of Maine School of Law Foundation
University of Southern Maine Foundation
Unlimited Possibilities Inc.
Upper Saco Valley Land Trust
USM Muskie School of Public Service
Victoria Mansion victoryfromabuse, Inc.
Viles Arboretum
Vinalhaven Land Trust
Volunteers of America Northern New England
VSA arts of Maine
Waban Projects Inc.
Waldo Community Action Partners
Washington Hancock Community Agency
Waterfall Arts
Waterfall Center for the Ceramic Arts
Waterville Main Street
Waterville Opera House
Wayne Library Association
Wayside Food Programs
Wells National Estuarine Research Reserve
West Paris Public Library
West Quoddy Head
LightKeepers Association
Westbrook Housing
Western Foothills Land Trust
Western Maine Center for Children
Western Maine Community Action, Inc.
Western Mountains Alliance
White Pine Programs
The Wilton Group
Windham Land Trust
Windham School Age Child Care Association
Wings for Children & Families
The Woman’s Literary Union of Androscoggin County
Women in Harmony
Women Unlimited
Women’s Health Resource Library
Woodard & Curran Foundation
Woodfords Family Services
Woodie Wheaton Land Trust
World Affairs Council of Maine
Yarmouth Historical Society
York Art Association
York County Community Action Corp
York County Community College Foundation
York County Shelters
York Housing Authority
York Land Trust
Young Maine Readers
Youth and Family Outreach
Youth Arts
Youth Entrepreneurship Adventures dba Lemonade Day Maine
Victoria Mansion
30 Mile River Watershed Association
317 Main St. Community Music Center

6 in 10 people who are served by our members live in rural Maine

WinterKids
Winthrop Hot Meal Kitchen
Wolfe’s Neck Farm Foundation
Womancare/Aegis

130+ Friends

Benefactor ($2,500+)
Bank of America
FairPoint Communications
Healey & Associates, Inc.
L.L. Bean, Inc.
Macdonald Page & Co. LLC
Maddy Corson
Maine Community Foundation
Mainebiz
MEMIC
Northeast Delta Dental
Starboard Leadership Consulting LLC
The Bank of Maine
VTEC Training
Wright Express LLC

Sustainer ($1000–2499)
Alliance Press
Dale Carnegie Training

Dirigo ($500–999)
Austin Associates, PA, CPAs
Baker Newman & Noyes
BerryDunn
Clark Insurance
MANP’s Leadership Institute was a wonderful learning experience . . . I would recommend it highly to any executive director.”

—Executive Director, MANP Member Organization

Thank you!

Meet the businesses that support Maine’s nonprofits by investing in MANP.

Supporter ($250–499)
ABS Consulting
Albin, Randall & Bennett
Bar Harbor Bank & Trust
Blair Nonprofit Advisors
BroadSound Technologies
Budget Document Technology
Bull Moose Group
Capitol Computers
Carol Wishcamper, Organizational Consultant
Carole Martin Consulting
Catherine Fellenz Coaching and Consulting
Cloe Consulting
The CPA Solution, LLC
eCratchit
Edwards, Faust & Smith, CPAs
Elizabeth Pierson Consulting
Encompass Marketing & Design
Essential Grant Writing
Gibson LeClair, LLC
Karen Schaller, Fundraising Database Consultant
Maine Tourism Association
Marshall & Libby, LLC
Mary J. Herman Consulting
New England Grant Works
Ouellette & Associates, P.A.
Ovation Fundraising Counsel LLC
Paddling the Rapids LLC
Pamela Plumb & Associates
Qgiv, Inc.
Qi Creative
RHR Smith & Company, CPAS
Runyon Kersteer Ouellette, CPAS
SeaChange Resources
The Shadow Group
Soft Trac, LLC
Spencer Group, Inc.
Stephanie Cotsirilos, LLC
Stern Consulting International
This End Up and Interior Resources
Tracy Cassidy, CPA SC
XPress Copy
Contributor ($100–249)
Acadia Area Hotels
The Accounting Coach
Alicia J. Nichols Fundraising Counsel
Arthur Fink Consulting
Bar Harbor Chamber of Commerce
Benoit Consulting Services
Bethany Savage Klyver Fundraising Consultants, LLC
Bucksport Bay Area Chamber of Commerce
Burgess Computer
Buttonwood Partnership
Cadbury Consultants
Candace Hawkins Consulting
Casco Passage
Cate Cronin Consulting
Charlotte Pryor
The Consumer Council System of Maine
Dala Consulting
Douglas Woodbury, Inc.
Emerge Maine
Gilchrist Scott Ltd
Glenwood Research LLC
Good Group Decisions
grantwriters.net
Jeff Schwartz Consulting
JM Atkinson Associates, LLC
Joel D. Davis and Associates
Jon McNulty
Jonathan Taylor Associates
Leonardo’s Pizza
Maine Commission for Community Service
Maine Developmental Services Oversight and Advisory Board
Maine DOE 21stCCLC Program Consultant
Maine Real Estate & Development Association
Maine State Employees Association
Marcus, Clegg & Mistretta, P.A.
Marjorie Love, Management Services for the Human Services
Melodye K. De Berardinis, Accounting Professional
Michael P. Boyd, Esq.
Mount Pleasant Cemetery Corp.
Opus Advisors, LLC
Portland Models and Talent L3C
Portland Regional Chamber
Robert Dodd, Grant Writer
Robinson Financial Associates
Smith & Associates
Steven J. Shaw Consulting
Strong Area Business and Civic Alliance
Susan Johnson, Grantwriting
Sustainable Collaboration Works, LLC
The Write Approach
Tony Scucci-Building Organizational Capacity
Unger & Associates, LLC
William A. Bayreuther Grant Writing
William F. Stockwell & Associates, LLC
Yarmouth Chamber of Commerce

Over 750 Members   Strong
14
Volunteer Presenters

Skillbuilders
Becky Adams, Austin Associates
Amy Anderson, MSW, Ovation Fundraising Counsel
Liz Ashe, Springboards for Growth, Inc.
Michael Barndollar, The Iris Network
Bill Bayreuther, William A. Bayreuther Grant Writing
Stacy Begin, Davis Conservation Foundation
Sue Bernier, Fundraising Strategies
Suzanne Benoit, LCSW, SPHR
Andrea Berry, Idealware
Sharon Blakeslee, CPA, Soft Trac
Tim Blair, Blair Nonprofit Advisors, LLC
Stacie Boilard, VTEC
Bob Brown, CPA Solution
Deb Burwell, M.S. Ed., Paddling the Rapids
Ken Bustard, The Accounting Coach
Pete Caesar II, CFRE, Porter Caesar, LLC
Carol Carriuolo, M.S. Ed., CPFCC, ACC, Paddling the Rapids
Ric Cloe, Cloe Consulting
Leonard Cole, Cole Nonprofits Law, LLC
Alice Collier Cochran, M.Ed., Consultant
Tia Costello, U.S. Census Bureau
Stephanie Cotsirilos, Esq., Starboard Leadership Consulting
David Cousins, Consultant
Stephanie Cox, Maine Philanthropy Center
Cate Cronin, Consultant
Joanne D’Arcangelo, JD’A Consulting, Inc.
Michael Daily, Executive Services Corps
Lynn Davey, Consultant
Dr. Lelia DeAndrade, Maine Community Foundation
Diane Dunton, MS, Potential Released
Stephanie Eglinton, Sam L. Cohen Foundation
Meredith Elkins, Dana-Farber Cancer Institute
Richard Farnsworth, Old Mast Consulting
Arthur Fink, Consultant
Tim Floyd, Crisis & Counseling Centers
Louise Franck Cyr, MS, CPFCC, Pathways Coaching and Facilitating
Craig Freshley, MA, Good Group Decisions
Christina Foster, Maine Philanthropy Center
Gordon Gottlieb, TDC
Darla Hamlin, Soft Trac
Laura Harper, Maine Women’s Lobby
Stacy Haskell, Bangor Savings Bank
Don Havey, Design for Good
Kathryn Hunt, Starboard Leadership Consulting, LLC
Jennifer Hutchins, Creative Portland
Amie Hutchinson, Broadreach Family and Community Services
Elizabeth Ince, SPHR, Pathways for Impact
Barbara Irish, Common Good Ventures
Ginger Jones, Coastal Studies for Girls
Judy Katzel, Mainely Character
JaneA Kelley, Maine Community Foundation
Stacy Kim, Design for Good
Leslie Kimball, Esq.
Bob Keteyian, M. Ed., Elias & Keteyian
Patricia Kimball, MS
Jodie Lapchick, Lapchick + Co.
Ross Lasley, KISS Computing
Thomas Leonhardt, Consultant
Jay Leslie, Consultant
Rob Levin, Esq., Law Offices of Rob Levin
Jeff Lind, Clark Insurance
James Lohmeyer, Lohmeyer Computing Services
Nancy Lubin, CPFCC, The Coaches Alliance of Maine
Kathy Lynch, Sloan Center on Aging & Work
Carole Martin, Consultant
Danielle Martin, CPA, Perry, Fitts, Boulette & Fitton, CPAs
Lisa Miller, The Bingham Program
Raymond Mitchell, Trident Communications Group
Rich Mooney, CPA, Mooney & Rathmell
Steven Mortimer, Consultant
Abby Mullin, CPA, Perry, Fitts, Boulette & Fitton, CPAs
Regal Naseef, Consultant
Sarah Newell, Esq., Eaton Peabody
Jack Nicholas, MBA, Enchanted Enterprises
Alicia J. Nichols, Fundraising Counsel
John Pearson, Consultant
Pamela Plumb, Pamela Plumb & Associates
Joseph Pratt, Bar Harbor Trust Services
George Richardson, Austin Associates
Tricia Richardson, Unified Technologies
Judy Ringer, Power & Presence Training
Sarah Robinson, Bar Harbor Trust Services
Sue Rowan, Beech Hill Consulting
Joseph Royer, Unified Technologies
Sarah Ruef-Lindquist, Esq., DTFA, Planning For Good
Libby Rust, Rust Communications Group
Susan Low Saadat, Soft Trac
Paul Santomenna, Strategic Narratives
Kathleen Savesky, Savesky & Co.
Karen Schaller, Fundraising Database Consultant
Deborah Schilder, Broadreach Family & Community Services
Anne Schink, ABS Consulting
Chad Sclove, Common Good Ventures
Tony Scucci, Building Organization Capacity
Michael Shapiro, Philanthropic Innovations
Gary Smith, CPA, Perry, Fitzs, Boutilier & Fitzon, CPAs
Peter Smith, Organizational Consultant
Gary Stern, Stern Consulting International
William Stockwell, William F. Stockwell & Associates, LLC
Anne-Marie Storey, Rudman & Winchell
Leigh Tillman, Good Group Decisions
Adam Thorn, Unemployment Services Trust
David Unger, Unger & Associates, LLC
Lisa Jepson Wahlstrom, CFRE, Ovation Fundraising Counsel
Peter Wannemacher, VTEC Training
Charlotte Warren, Maine Women’s Policy Center
Jean Whalen Raymond, VTEC Training
C.P. “Pen” Williamson, Jr. DVRE, Consultant
Susan Wobst, swSolutions

Nonprofit Leadership Conference
Molly Anderson, College of the Atlantic
Amanda Beal, Eat Local Foods Coalition
Rob Clockedile, Colby College
Marada Cook, Crown O’Maine Organic Cooperative
Kathryn Davis-United Way of York County
Tom Davis, Skills, Inc.
Beth Diamond, Natural Resources Council of Maine
Deborah Felder, Broadreach Fund
Calvin Gilbert, Goodwill Industries of Northern New England
Gray Harris, Coastal Enterprises
Jennifer Hutchins, Creative Portland
Karen Hutchins, Maine Sustainability Solutions Initiative
Amber Lambke, Somerset Grist Mill
Sarah Lashley, Colby College
Stephen Letourneau, Catholic Charities Maine
Clara McConnell, Good Shepherd Food Bank
Bridie McGreavy, Maine Sustainability Solutions Initiative
Amanda O’Brien, Hall Internet Marketing
Jason Parkhill, Colby College

Libby Russell, MOFGA
Hollie Smith, Maine Sustainability Solutions Initiative
Dan Toland, Ohio Farm Bureau
Daniel Wallace, Muskie School of Public Service
Walter Whitcomb, Maine Department of Agriculture
Mike Wilson, Northern Forest Center
Amy Winston, Coastal Enterprises
Ian Yaffe, Mano en Mano

Finance/Technology Conference
Jean Domaingue, Compupay
Ron Eccles, KeyBank
Durward Ferland, Jr., Macdonald Page & Co, LLC
Michael Galeucia, Macdonald Page & Co, LLC
Jay Leslie, Consultant
Lisa Macliffe, KeyBank
Carrol Thompson, Maine Department of Health & Human Services
Dean Waterman, KeyBank

Camp Finance
Michael Barndollar, The Iris Network
Leonard Cole, Cole Nonprofits Law, LLC
Tom Constantine, Department of Health & Human Services
Jim Geary, Maine Community Foundation

Peter Montano, Macdonald Page & Co, LLC
Cathy Ramsdell, Friends of Casco Bay
Christian Smith, Macdonald Page & Co, LLC
Ken Spirer
Kenneth Stafford, CPA
Doug Welch, Maine Island Trail Association
Josh Wiseman, Macdonald Page & Co, LLC

Project Funders
Maine Leadership Forum for Sustainable Food Systems
Broad Reach Fund
Elmina B. Sewall Foundation
Maine Network Partners Fellows Program
The Betterment Fund
Warren Cook
Cummings Charitable Fund
The Lennox Foundation
Bo Norris
Elmina B. Sewall Foundation
Refugee Learning Institute
Edward H. Daveis Foundation
Sam L. Cohen Foundation
Frances Hollis Brain Foundation
Nonprofit Effective Initiative Land Trust Session
Maine Community Foundation
Elmina B. Sewall Foundation
Community of Learning
Maine Health Access Foundation

Thank you!
Current Staff
Laura DePonio
Administrative Coordinator
Mark Neds
Director of Programming
Jessica Lantos
Membership Manager
Nina Oatley
Bookkeeper
Molly O’Connell
Resources & Advocacy Coordinator
Brenda Peluso
Director of Public Policy
Katrina Ruffner
Program Manager
Scott Schnapp
Executive Director

Board of Directors
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Ellen Golden, Vice President, Coastal Enterprises, Inc.
Cathy Ramsdell, Treasurer, Friends of Casco Bay
Jane Richmond, Secretary, The Nature Conservancy
Leonard Cole, Cole Nonprofits Law, LLC
Tom Davis, SKILLS, Inc.
William Floyd, Genesis Loan Fund
Kim Lipp, Jobs for Maine Graduates
Tom McAdam, Kennebec Behavioral Health
Lisa Miller, The Bingham Program
Jim Pierce
Julia St. Germain, UNUM
Sarah Standiford, Planned Parenthood Federation of America/Planned Parenthood Action Fund
Megan Williams, Hardy Girls Healthy Women

Advisory Council
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Stacy L. Begin, Davis Family Foundation
Eric Buch, Four Directions Development Corporation
Maddy Corson
Kathryn S.B. Davis, United Way of York County
Nancy E. Fritz
Carol Goloff
Larry Gross, Southern Maine Agency on Aging
George Lambert
Peter Montano, Macdonald Page & Co, LLC
Bart Morrison, Assumption College
Kathi O’Grady, UNUM
Jim Phipps, The Iris Network
Marianne Pinkham, Spectrum Generations
Nat Putnam, Eaton Peabody
Dick Roderick
J. Gregory Shea
Peter Taylor, Maine Community Foundation
Ruth Vinal, Coastal Enterprises, Inc.
Rod Vogel, The Nature Conservancy
Carol Wishcamper, Organizational Consultant
Doug Woodbury

Advocacy Committee
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Kevin Baack
Melissa Boyd, Deep Blue Truth
Leonard Cole, Cole Nonprofits Law, LLC
Lisa Miller, MPH, The Bingham Program
Marc Mutty, Roman Catholic Diocese
Jim Pierce
Jeff Romano, Maine Coast Heritage Trust

Thank you!
# Financials

## Audited Statement of Activities  
12/31/2010  | 12/31/2011

### REVENUES & OTHER SUPPORT

<table>
<thead>
<tr>
<th>Source</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Membership Dues</td>
<td>$193,163</td>
<td>$212,249</td>
</tr>
<tr>
<td>Education Programs &amp; Sponsorships</td>
<td>$339,911</td>
<td>$355,895</td>
</tr>
<tr>
<td>Contributions</td>
<td>$1,455</td>
<td>$2,313</td>
</tr>
<tr>
<td>Grants</td>
<td>$393,994</td>
<td>$219,020</td>
</tr>
<tr>
<td>Subscriptions, Fees &amp; Other</td>
<td>$19,587</td>
<td>$29,744</td>
</tr>
<tr>
<td><strong>Total Revenue &amp; Other Support</strong></td>
<td><strong>$948,110</strong></td>
<td><strong>$819,221</strong></td>
</tr>
</tbody>
</table>

### EXPENSES

<table>
<thead>
<tr>
<th>Category</th>
<th>2010</th>
<th>2011</th>
</tr>
</thead>
<tbody>
<tr>
<td>Education</td>
<td>$535,406</td>
<td>$443,615</td>
</tr>
<tr>
<td>Coalition/Group Services</td>
<td>$56,645</td>
<td>$58,217</td>
</tr>
<tr>
<td>Member Services</td>
<td>$187,465</td>
<td>$202,536</td>
</tr>
<tr>
<td>Advocacy</td>
<td>$66,332</td>
<td>$69,471</td>
</tr>
<tr>
<td>Administration</td>
<td>$32,946</td>
<td>$14,985</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$11,671</td>
<td>$12,682</td>
</tr>
<tr>
<td><strong>Total Expenses</strong></td>
<td><strong>$890,465</strong></td>
<td><strong>$801,506</strong></td>
</tr>
</tbody>
</table>

### Increase in Net Assets  
$57,645  |  $17,715

### Net Assets, Beginning of Year  
$115,449  |  $173,094

### Net Assets, End of Year  
$173,094  |  $190,809

The financial information above has been obtained from the Audited Financial Statements of the Maine Association of Nonprofits, as of and for the year ending December 31, 2011, as audited by MacDonald Page & Co, LLC. Original financial statements are on file in the MANP business office.